



**RAIN INDUSTRIES LIMITED**

(Formerly Rain Commodities Limited) CIN: L26942AP1974PLC001693

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**PART I**

(Rupees in lakhs)

	Particulars	Statement of Consolidated Unaudited Results for the Quarter ended March 31, 2014			
		Quarter ended		Year ended	
		March 31, 2014	December 31, 2013	March 31, 2013	December 31, 2013
		Unaudited	Audited - see Note 11 below	Unaudited	Audited
1	<b>Income from operations</b>				
	(a) Net Sales / Income from Operations (Net of excise duty)	308,428	288,121	274,007	1,150,386
	(b) Other Operating Income (See Note 5 and 8 below)	5,454	12,597	5,387	24,047
	<b>Total Income from Operations (net)</b>	<b>313,882</b>	<b>300,718</b>	<b>279,394</b>	<b>1,174,433</b>
2	<b>Expenses</b>				
	(a) Cost of Materials Consumed	115,937	122,643	130,262	509,625
	(b) Purchases of Stock-in-trade	61,423	55,462	29,059	167,901
	(c) Changes in Inventories of Finished goods, Work-in-progress and Stock-in-trade	11,323	(9,048)	1,022	(6,732)
	(d) Employee Benefits Expense	25,222	20,851	21,747	88,559
	(e) Depreciation and Amortisation Expense	8,887	9,284	7,756	35,682
	(f) Impairment Loss (See Note 6 below)	-	13,036	-	13,036
	(g) Power and Fuel	15,688	17,509	14,545	60,369
	(h) Selling and Distribution Expenses	21,125	18,404	19,215	75,487
	(i) Other Expenses	30,811	38,683	28,818	129,440
	<b>Total Expenses</b>	<b>290,416</b>	<b>286,824</b>	<b>252,424</b>	<b>1,073,367</b>
3	<b>Profit from Operations before Other Income, Foreign Exchange Loss, Finance Costs, Tax, Share of Loss of Associates and Minority Interest (1-2)</b>	<b>23,466</b>	<b>13,894</b>	<b>26,970</b>	<b>101,066</b>
4	Other Income	469	382	3,698	5,663
5	Foreign Exchange Loss (See Notes 4 below)	1,006	1,354	733	5,051
6	<b>Profit before Finance Costs, Tax, Share of Profit of Associates and Minority Interest (3+4-5)</b>	<b>22,929</b>	<b>12,922</b>	<b>29,935</b>	<b>101,678</b>
7	Finance Costs	16,252	15,511	14,251	59,331
8	<b>Profit Before Tax, Share of Profit of Associates and Minority Interest (6-7)</b>	<b>6,677</b>	<b>(2,589)</b>	<b>15,684</b>	<b>42,347</b>
9	Tax Expense (See Note 7 below)	1,514	(7,526)	4,479	3,672
10	<b>Net Profit for the Period before Share of Profit of Associates and Minority interest (8-9)</b>	<b>5,163</b>	<b>4,937</b>	<b>11,205</b>	<b>38,675</b>
11	Share of Loss of Associates	(3)	(144)	-	(121)
12	Minority Interest	(153)	(71)	(47)	(102)
13	<b>Net Profit for the period (10+11+12)</b>	<b>5,007</b>	<b>4,722</b>	<b>11,158</b>	<b>38,452</b>
14	Paid-up Equity Share Capital - Face Value Rs. 2/- each	6,727	6,727	6,727	6,727
15	Reserves excluding Revaluation Reserves	-	-	-	315,604
16	Earnings Per Share - Basic and Diluted (of Rs. 2/- each) (Not Annualised)	1.49	1.41	3.29	11.41 *
	(* Annualised)				
	(See accompanying notes to the financial results)				

**PART II**

		Quarter ended			Year ended
		March 31, 2014	December 31, 2013	March 31, 2013	
<b>A</b>	<b>PARTICULARS OF SHAREHOLDING</b>				
1	Public shareholding				
	- Number of Shares	187,164,116	187,164,116	185,889,584	187,164,116
	- Percentage of Shareholding	55.65%	55.65%	55.27%	55.65%
2	Promoters and Promoter Group Shareholding	149,181,563	149,181,563	150,456,095	149,181,563
(a)	Pledged / Encumbered				
	- Number of Shares	25,316,465	25,316,465	25,316,465	25,316,465
	- Percentage of Shares (as a % of the total Shareholding of Promoter and Promoter Group)	16.97%	16.97%	16.83%	16.97%
	- Percentage of Shares (as a % of the total Share Capital of the Company)	7.53%	7.53%	7.53%	7.53%
(b)	Non - encumbered				
	- Number of Shares	123,865,098	123,865,098	125,139,630	123,865,098
	- Percentage of Shares (as a % of the total Shareholding of Promoter and Promoter Group)	83.03%	83.03%	83.17%	83.03%
	- Percentage of Shares (as a % of the total Share Capital of the Company)	36.82%	36.82%	37.20%	36.82%

**B INVESTOR COMPLAINTS**

	Quarter ended March 31, 2014
Pending at the beginning of the quarter	-Nil-
Received during the quarter	90
Disposed of during the quarter	90
Remaining unresolved at the end of the quarter	-Nil-

**Notes:**

- The Consolidated Unaudited Results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 8, 2014.
- The Consolidated Unaudited Results for the quarter ended March 31, 2014 have been subjected to a 'Limited Review' by the Statutory Auditors of the Company. An unqualified report has been issued by them thereon.
- The Consolidated Unaudited Results have been prepared in accordance with Accounting Standard 21 – Consolidated Financial Statements, notified under the Companies (Accounting Standards) Rules 2006, including the Unaudited Results of all its Subsidiaries and Associates.
- The Group has designated foreign currency loans availed as a hedging instrument to hedge its net investment in non-integral foreign operations, with effect from January 1, 2009. Accordingly, the foreign exchange (gain) / loss on such foreign currency loans, determined as an effective net investment hedge is recognised in Reserves and Surplus and would be transferred to the Statement of Profit and Loss upon sale or disposal of the investment in such non-integral foreign operations.  
Foreign Exchange (Gain) / Loss transferred to Reserves and Surplus:

	Quarter ended			Year ended
	March 31, 2014	December 31, 2013	March 31, 2013	
Foreign Exchange (Gain) / Loss	(323)	(175)	(336)	4,196

5 The Company has been indemnified in relation to certain environmental expenditure, as per the terms of a prior acquisition made by the Company. Based on completion of due process as per the terms of the agreement, the Company has recognised an amount of Rs. 4,377 lakhs during the quarter ended March 31, 2014 and Rs. 10,066 Lakhs during the quarter ended December 31, 2013, as Other Operating Income. Any future amount recoverable under the said indemnity will be recognised on completion of due process under the agreement, net of expenses, if any.

6 The Board of Directors of the Company had considered and approved the closure of RCC's Calcining facility in Moundsville - West Virginia, USA. This closure is brought on by the impact of new regulations by the Environmental Protection Agency, USA, requiring considerable additional investments which the Board believes is economically unviable. Further, the closure of the above facility is not expected to have any significant impact on the combined output of the Company. The Company has carried out impairment analysis based on the fair valuation report of the independent valuer and recognized an impairment loss of Rs. 13,036 Lakhs during the quarter ended December 31, 2013.

7 Tax expense is net of:

	Quarter ended		Year ended December 31, 2013
	March 31, 2014	December 31, 2013	
Minimum Alternate Tax credit entitlement	(303)	775	4,200
Tax credit relating to earlier years	-	1,080	1,096

8 During the quarter ended June 30, 2012, one of the Calcined Petroleum Coke ("CPC") Storage Domes at the Gramercy Facility of Rain CII Carbon LLC, USA was damaged by a lightning strike and subsequent fire. The Other Operating Income for the quarter ended March 31, 2013 and year ended December 31, 2013 includes Rs. 3,433 Lakhs and Rs. 3,752 Lakhs of insurance proceeds pertaining to inventory, respectively.

9 Certain Standalone information of the Company:

	Quarter ended		Year ended December 31, 2013
	March 31, 2014	December 31, 2013	
Net Sales / Income from Operations (Net of excise duty)	-	-	7,072
Profit Before Tax (including Other Income)	106	4,055	2,805
Profit After Tax	106	2,781	1,530

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**Segment wise Revenue, Results and Capital Employed:**

The Company has considered business segment as the primary segment for reporting. The products considered for business segment are:

- (a) Carbon Products  
(b) Chemicals  
(c) Cement

	Quarter ended			Year ended
	March 31, 2014	December 31, 2013	March 31, 2013	
<b>1) Segment Revenue</b>				
(a) Carbon Products	231,430	214,881	204,908	860,712
(b) Chemicals	77,321	73,178	64,772	292,193
(c) Cement	19,218	19,830	22,602	83,975
<b>Total</b>	<b>327,969</b>	<b>307,889</b>	<b>292,282</b>	<b>1,236,880</b>
Less: Inter Segment Revenue	19,541	19,768	18,275	86,494
<b>Net Sales / Income from Operations</b>	<b>308,428</b>	<b>288,121</b>	<b>274,007</b>	<b>1,150,386</b>
<b>2) Segment Results</b>				
Profit before Other Income, Foreign Exchange Loss and Finance Costs from each segment				
(a) Carbon Products	21,337	8,537	25,100	84,723
(b) Chemicals	3,806	4,466	1,543	13,973
(c) Cement	(1,677)	891	327	2,370
<b>Total</b>	<b>23,466</b>	<b>13,894</b>	<b>26,970</b>	<b>101,066</b>
Less: i) Finance Costs	16,252	15,511	14,251	59,331
ii) Other Income	(469)	(382)	(3,698)	(5,663)
iii) Foreign Exchange Loss	1,006	1,354	733	5,051
<b>Total Profit Before Tax</b>	<b>6,677</b>	<b>(2,589)</b>	<b>15,684</b>	<b>42,347</b>
<b>3) Capital Employed</b>				
(Segment Assets – Segment Liabilities)				
(a) Carbon Products	831,878	857,549	783,244	857,549
(b) Chemicals	207,522	215,741	166,829	215,741
(c) Cement	48,423	50,445	50,289	50,445
(d) Unallocated	(27,053)	(26,862)	(38,340)	(26,862)
<b>Total</b>	<b>1,060,770</b>	<b>1,096,873</b>	<b>962,022</b>	<b>1,096,873</b>

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Figures for the quarter ended December 31, 2013 are the balancing figures between the audited figures in respect of the full financial year ended December 31, 2013 and the unaudited figures for the nine months ended September 30, 2013.

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The figures of the previous year / periods have been regrouped / reclassified, wherever considered necessary to correspond with the current period's classification / disclosure.

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The Investors can view standalone unaudited results of the Company on the company's website [www.rain-industries.com](http://www.rain-industries.com) or on the BSE Limited website [www.bseindia.com](http://www.bseindia.com) or National Stock Exchange of India Limited website [www.nseindia.com](http://www.nseindia.com).

**By order of the Board  
for Rain Industries Limited**

Place: Hyderabad  
Date: May 8, 2014

**N. Jagan Mohan Reddy  
Managing Director**